Posted: 11/3/2026
Salary Range: $50,241.00 - $55,824.00
Status: Exempt, Full-time, On-site

The College of Idaho seeks a dynamic and relationship-focused Director of Annual Giving to lead and expand the College's unrestricted and designated giving programs. This front-line fundraising position is responsible for annual giving, donor stewardship, recognition, and initiatives that strengthen alumni and community engagement. The Director leads key fundraising events and campaigns, including Give Day and December Match, to increase donor participation and achieve annual fundraising goals.

The Director manages all aspects of the Boone Fund, including solicitation campaigns, donor acquisition and retention, direct mail, digital outreach, student philanthropy, and stewardship initiatives. Responsibilities include securing gifts and generating revenue to reach annual fundraising goals by conducting donor solicitations and stewardship calls, completing leadership annual fund visits per year, and identifying prospective major gift donors. The Director oversees Senior Legacy, faculty/staff giving programs, and provides direction for the Student Philanthropy Council. Additional duties include managing the Boone Fund budget, supervising Student Donor Experience Officers, analyzing donor data and trends, developing fundraising strategies, collaborating with Marketing & Communications and Development teams, and supporting stewardship and community events.

Successful candidates will possess a bachelor's degree and bring 1-3 years of direct experience in fundraising, sales, project management, or a related results-oriented field. Essential qualifications include strong donor relations expertise, exceptional communication and organizational skills, and proficiency in Microsoft Office, with the ability to quickly learn and utilize Raiser's Edge and EMS. Success in this role requires analytical thinking, sound judgment, high ethical standards, and an innovative, entrepreneurial approach to relationship building, team leadership, and collaborative problem-solving. Because donor engagement and special events are integral to this position, occasional nontraditional work hours, including evenings and weekends, are required.

Candidates must be authorized to work in the United States as of the expected hire date and throughout the duration of their employment without sponsorship from The College of Idaho. A current, valid driver's license is also required, and candidates must be vehicle insurable.

The College offers competitive benefits including tuition waiver for dependents, health insurance, a retirement plan with employer match, generous paid time off, free access to on-campus fitness centers, and free admission to campus events. Spouses, domestic partners, and dependents are eligible for benefits coverage.

A complete application should include a current résumé, a cover letter addressing qualifications for the position, and the names and contact information of three (3) references: two (2) from management and one (1) professional, sent to careers@collegeofidaho.edu. Review of **applications will begin immediately** and continue until qualified candidates are selected. As we move through the application review process, additional information may be requested from qualified candidates.

With over 134 years of history, The College of Idaho is a regional and national leader in higher education. The College of Idaho is a mission-driven community of exceptional learning that challenges the ambitious and forges pathways to success and purpose.

The College of Idaho is proud to be an equal-opportunity employer. We are dedicated to attracting, retaining, and optimizing performance and academic excellence through an inclusive workforce. The College does not discriminate on the basis of sex, race, color, age, religion, disability, national and ethnic origin, veteran status, sexual orientation, gender identity, or any other basis protected by law.